

IH Consult

CORPORATE ADVISORY
& CAPACITY BUILDING



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Company profile

HConsult is a business consultancy firm that provides corporate advisory and capacity building services to clients across a variety of industries, for companies at different stages of their business lifecycle. We assist our clients to make informed decisions, upskill their staff, grow their business profitably and optimize internal organisational structures. As a business our core values are:

- Working with integrity and respect;
- Building value-adding relationships and;
- Collaborating for successful outcomes.

List of Services

Developing a good funding strategy: This covers the different financing instruments, structures, or funding strategy a company should adopt depending on the stage or life cycle of the business including how best to optimize your capital structure to drive down your cost of capital.

Implementing right corporate governance: The programme delves into the fundamentals of corporate governance, the benefits and value of having appropriate governance structures in place to enable a business build scale.

Business Plan Development: This course is designed for business owners and entrepreneurs who are ready to create a business plan. All the essential steps are covered, including drafting the original document; identifying the audience; gathering information; researching; describing product plans; and marketing, sales, and accounting terms. Participants will come away from the course energized and prepared for writing a business plan.

Project Appraisal: In this course we use frameworks to evaluate projects with the aim of determining the likelihood of success. A key part of the course would be how to identify, analyse and mitigate risks around projects. This course is good for managers or companies embarking on large projects that require financing.

How to Value a Business: Learn Valuation for what it is—a craft—and learn how to understand and apply the core fundamentals that drive each approach. Business



valuation is critical when selling a small business, bringing on a partner, seeking additional debt or equity financing, establishing the share valuation in an initial public offering (IPO), or buying another company. In this course participants are introduced to the most important business valuation methods. They proceed from the valuation of individual assets and liabilities to the valuation of entire businesses.

Finance for Non-Finance Managers: This course trains non-Finance managers in the fundamentals of finance needed to grow a business or assess the performance of a business. A key part of the course would include understanding how to read and analyse a company's accounts.

IT audit: includes an examination and evaluation of your organization's information technology infrastructure, policies and operations. This is to determine whether IT controls protect corporate assets, ensure data integrity and are aligned with the business's overall goals.

Finance effectiveness advisory: we assist your company to optimize its finance function including maximizing the company's performance and transforming finance processes.

Controls reporting and assurance: provision of an independent evaluation of process and controls within your organisation.

Internal audit: includes an evaluation of the effectiveness of risk management, control and governance processes within your organisation.

Sarbanes Oxley: provision of a range of services regarding the Sarbanes Oxley (SOX) act including a review of controls and implementation of adequate processes to ensure SOX compliance.

Enterprise risk management: assist your organisation in optimizing or creating a risk management process for planning, organising, leading, and controlling the activities of your organization in order to minimize the effects of risk on an organization's capital and earnings.

Compliance: assist your organisation in optimizing or establishing a compliance function that adequately ensures compliance with applicable laws, regulations and rules in order to preserve the integrity and reputation of the organisations.



Industries

1. Financial Services
 - Banks
 - Insurance
 - Micro Finance & Savings and Loans
 - Asset Management firms
 - Private Equity
2. FMCG or Consumer Packaged goods
3. Telecoms
4. Healthcare
5. Oil and Gas
6. Food & Beverage
7. Accountancy Firms



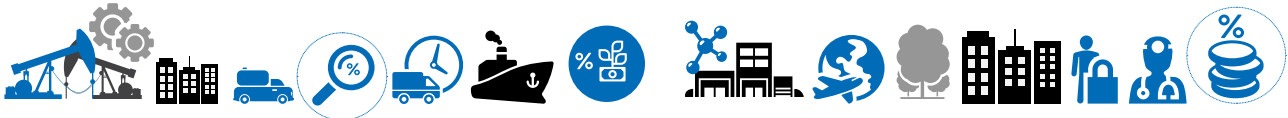
Benefits/Value Add of the training courses and business advisory services

- Understand how to measure performance
- Learn how to accelerate growth
- Understand financial strategy relating to stages of corporate development and capital structure
- Use and evaluate the various techniques of capital investment appraisal
- Understanding, Analysing and Interpreting Financial Statements
- Appreciate the importance of using the appropriate financial strategy to create shareholder value
- Performing effective and efficient audit in accordance with the relevant regulatory standards.
- Develop a positive risk and control environment within the business with appropriate corporate governance structures.
- Obtain complete assurance over the state of internal controls within the organisation



Approach for our capacity building services

- Understand the company overall strategy and vision
- Identify specific needs – at corporate or divisional level
- Develop/understand learning outcomes
- Design/tailor training programme
- Test/validate training
- Implement training program



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